



ZUCCHETTI



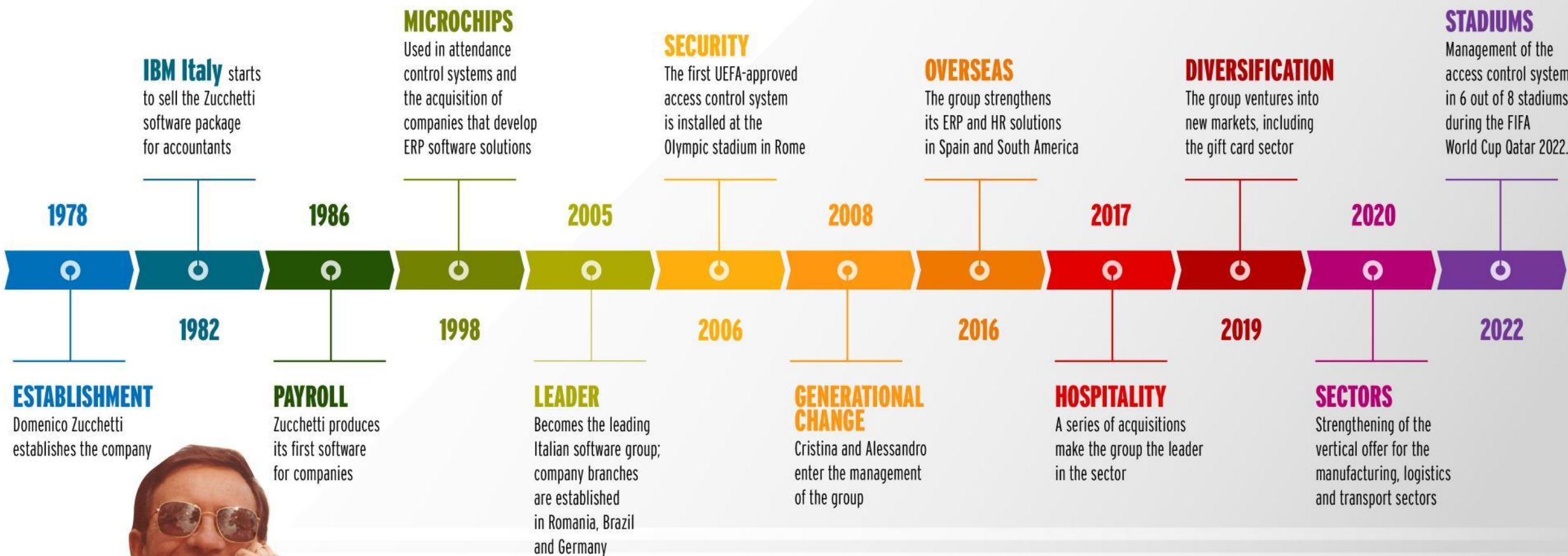


# THE INNOVATION THAT **UNLEASHES YOUR POTENTIAL**

**THE LEADING SOFTWARE COMPANY IN ITALY  
SINCE 2006**

ranked in the top 100 Information Technology  
companies by IDC ITALY.

# OUR HISTORY





# THE **UNIQUE CHARACTER OF** INNOVATION

## **EXPERTISE**

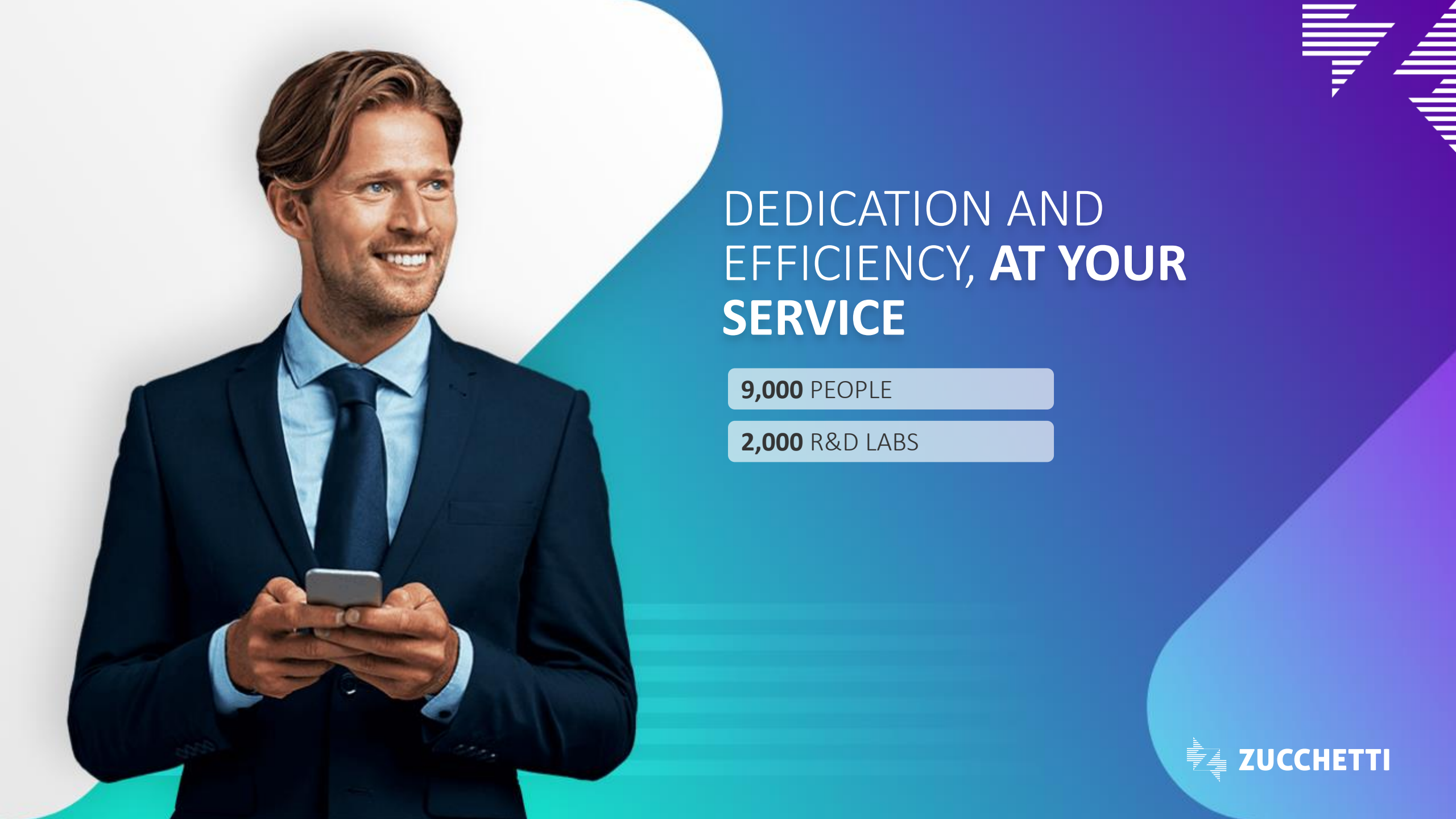
Experience in a wide variety  
of sectors  
Project management

## **SERVICES**

Vast and complete  
Leading-edge technologies

## **SECURITY**

Certificate Authority



# DEDICATION AND EFFICIENCY, **AT YOUR SERVICE**

**9,000** PEOPLE

**2,000** R&D LABS

# OUR PERFORMANCE, YOUR GUARANTEE

2023

**2 BN**

PRO FORMA TURNOVER  
ONLY SOFTWARE 1 BN



# DEDICATION AND EFFICIENCY, AT YOUR SERVICE

## WORLDWIDE

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**15 COUNTRIES | 1,500 PEOPLE**

SPAIN	302	BRAZIL	370
GERMANY	185	USA	25
SWITZERLAND	160	CANADA	7
ROMANIA	65	UAE	15
AUSTRIA	125	MEXICO	10
FRANCE	60	CHINA	4
UK	30		
BULGARIA	10		
POLAND	5		





# AIM HIGH, **CHOOSE THE BEST**

**Gartner**

**“Zucchetti is one of the top 30 ERP software solutions providers”**

INTERNATIONAL  
VENDOR GUIDE

**“In Italy, Zucchetti represents a trusted and valid supplier of personnel management solutions, on par with leading global players”**

UNDERSTANDING THE FRAGMENTED  
WORKFORCE MANAGEMENT SOLUTION  
MARKET

**“Zucchetti is one of the leading suppliers of virtual assistant solutions”**

CRM VENDOR GUIDE

**“Zucchetti ranks among the top 8 providers in the world for its expense reports and transfers management solutions”**

WHAT YOU NEED TO KNOW BEFORE  
CHOOSING A TRAVEL EXPENSES  
MANAGEMENT SOLUTION





# CONNECTED WITH THE BUSINESS OPERATIONS OF

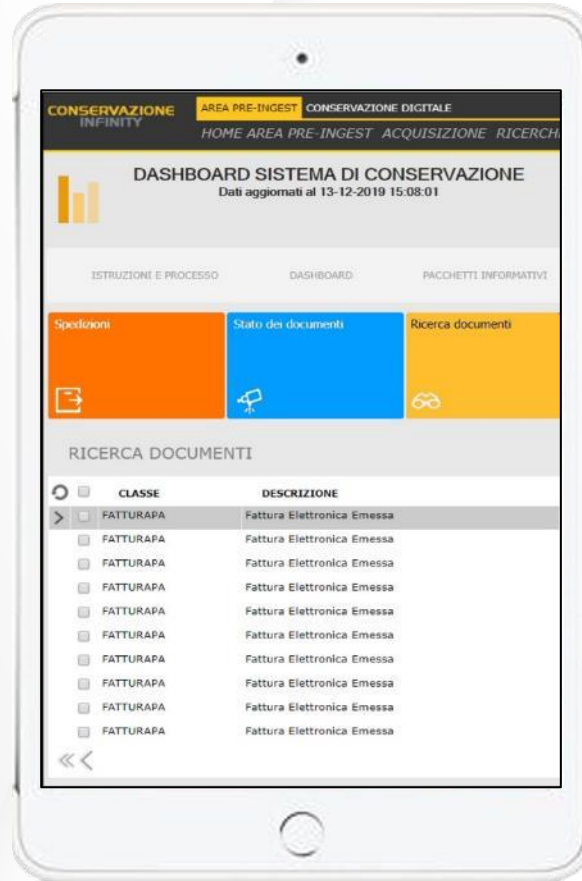
- PROFESSIONALS
- CATEGORY ASSOCIATIONS
- COMPANIES
- BANKS
- INSURANCE COMPANIES
- PUBLIC ADMINISTRATION
- HEALTH INSTITUTIONS

# PROFESSIONALS AND ASSOCIATIONS

Thousands of accountants, notaries and trade associations have chosen Zucchetti as their global consultant.  
**Your business goes digital with Zucchetti!**



OVER **32,000** CLIENTS



- Accounting and budgets
- Payroll and HR management
- Electronic invoicing
- Management control
- Document management
- Digital Storage
- Signatures, digital stamps and certified e-mails
- Solutions for notaries
- GDPR
- Treasury and internal alert systems
- Legal auditing



# ACCOUNTING & ERP

More management solutions to digitise processes. Innovative solutions that go beyond the traditional concept of management software. **Your business knows no boundaries with Zucchetti!**



CLIENTS  
**340,000** micro companies  
**95,000** companies

- Administration and finance
- Management control
- CRM
- E-commerce and company portals
- Sales and purchasing cycles
- Warehouse and logistics
- Production and MES
- Document management
- Business Intelligence
- Signatures, digital stamps and certified e-mails
- GDPR
- Treasury and internal alert systems
- Advance invoice solution

# ACCELERATE YOUR INNOVATION

A wide range of vertical management solutions to meet different needs and manage specific processes. **Because your business is unlike any other.**

MANUFACTURING

TRANSPORT AND LOGISTICS

WINE PRODUCERS

AUTOMOTIVE INDUSTRY

RESTAURANT SECTOR

HOTELS

TOURISM

FASHION

RETAIL AND LARGE-SCALE DISTRIBUTION

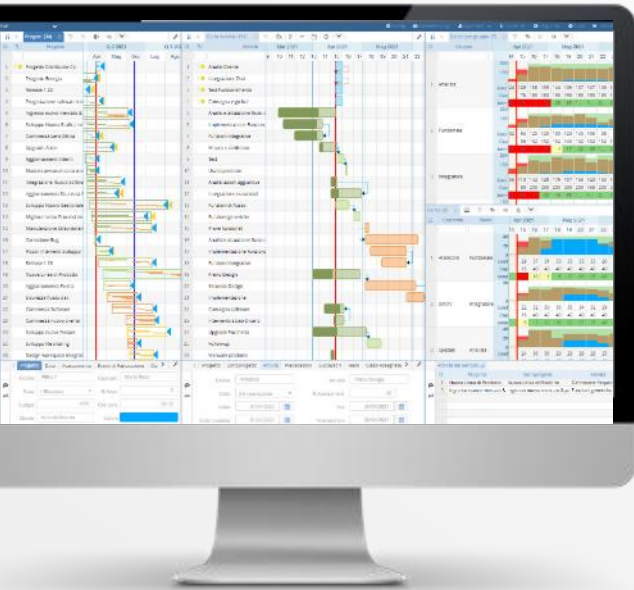
FITNESS AND WELLNESS

FOOD WHOLESALERS

WASTE MANAGEMENT



# MANUFACTURING




Zucchetti supports companies with a new generation of solutions capable of:

- improving process efficiency;
- optimising operational management;
- meeting every industrial management need.

**The very heart of your high-performance enterprise!**

## SPECIFIC SOLUTIONS FOR:

FOOD PRODUCTION  
WINE PRODUCTION  
GLASS PROCESSING

 Production planning


 MES and Artificial intelligence


 Product traceability

 Global Logistics Management

 Interconnection with machinery

 Dematerialisation

 Staff and shift management

 Safety, Security & Audits

 Asset Management

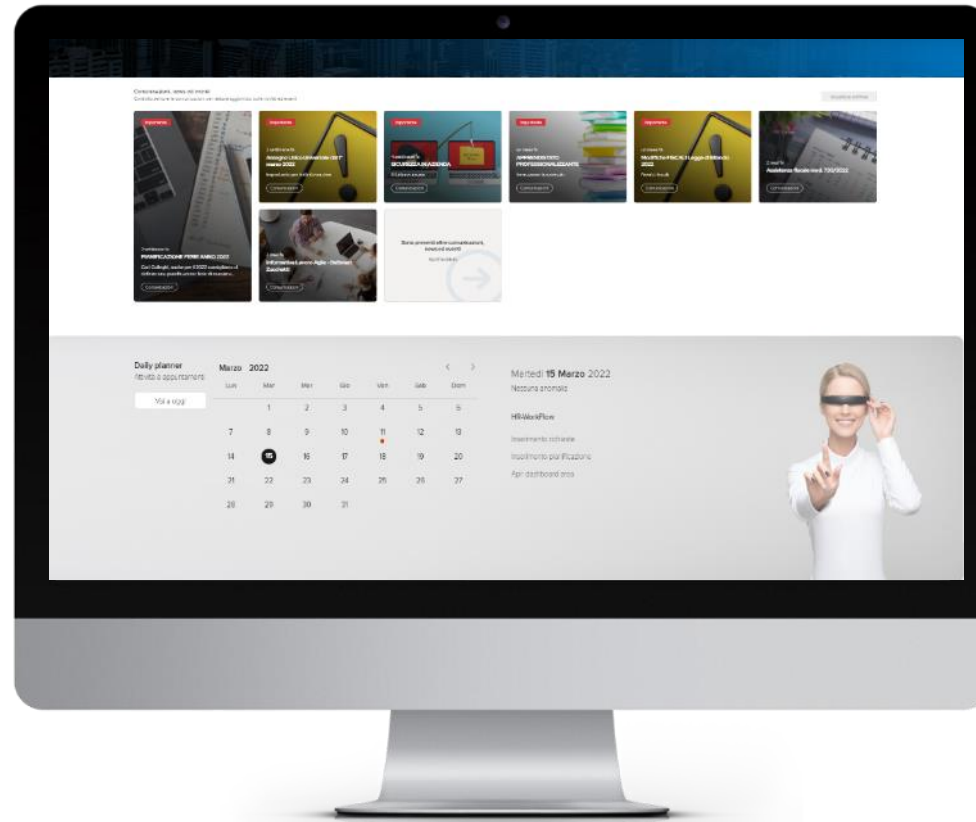
 Business Intelligence & Analytics

# HR AND PERSONNEL MANAGEMENT

A revolutionary new human resource management experience with 3 platforms:

- **HR Smart** for SMEs;
- **HR Infinity** for medium and large companies;
- **HR Project** for customised management of medium and large companies;

**Stop thinking about it, enter the Human Revolution!**



- HCM
- HR Cost & Planning
- HR Mobility
- Workspace
- Welfare
- Safety & Security
- Risk & Audit
- Time & Payroll



OVER  
**23,000**  
CLIENTS

# HOSPITALITY

Custom-built solutions chosen by over 45,000 clients in the hospitality, catering, accommodation and sports & wellness sectors.

**There's a solution for everyone with Zucchetti!**

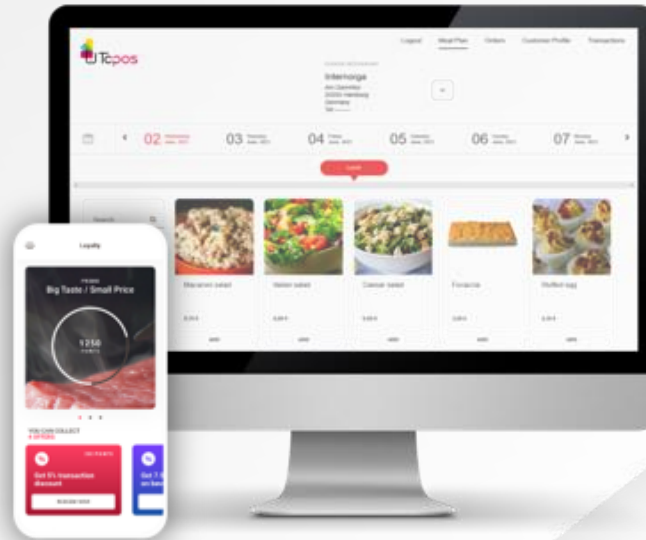


OVER

**27,500** CLIENTS IN THE CATERING INDUSTRY

**17,000** HOTEL CLIENTS

**1,000** SPORT & WELLNESS CLIENTS



PMS



Booking & Channel



Revenue Management



Cash register



Self-ordering and interactive kiosks



Loyalty and Incentives



To-go and online orders



Accounting management



Dish and item recognition



Omni-channel digital platform



Payroll, attendance and employee shifts



# RETAIL AND LARGE-SCALE DISTRIBUTION

Specific solutions for shops, chain stores and large-scale distribution.  
**With Zucchetti you make your business and customers happy!**



OVER **1,000** CLIENTS



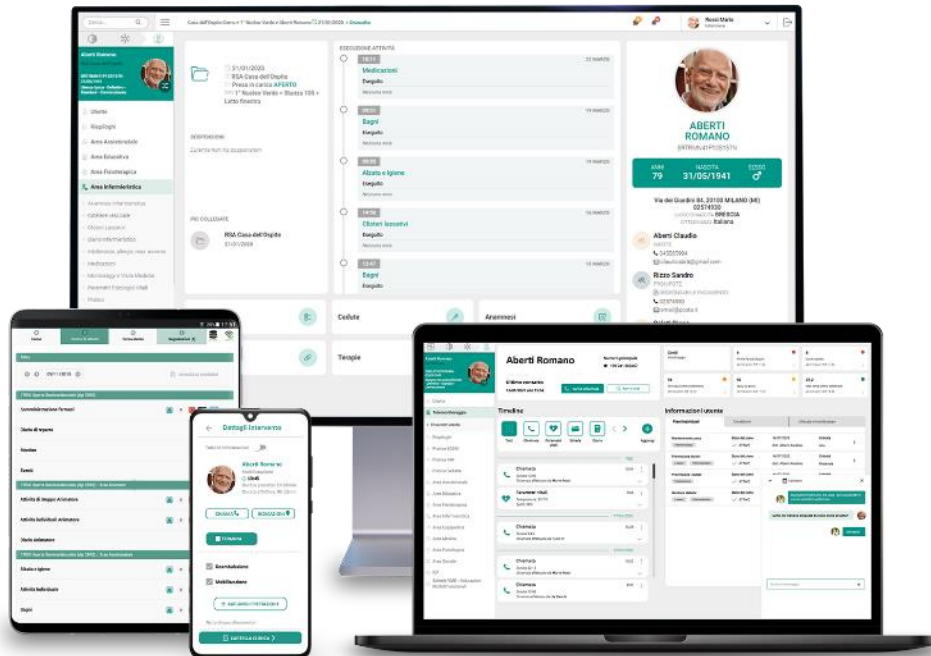
- Advanced points of sale
- E-commerce
- Inventory management
- Workforce management
- HR
- Business Intelligence
- Smart Payment
- Loyalty and Incentives
- Self-scanning & Checkout
- Interactive kiosks
- Geofencing & iBeacons



# HEALTHCARE SOLUTIONS

The future of healthcare with new management processes and patient care procedures.

Efficient. Digital. Human.



OVER **3,000+**  
DIGITALISED STRUCTURES





- ACCEPTANCE AND ADMITTANCE
- HEALTH AND SOCIAL ASSISTANCE RECORD
- DRUG CYCLE AND PHARMACOTHERAPY
- DEPARTMENT AND HOSPITALITY MANAGEMENT
- HOME ASSISTANCE MANAGEMENT (ADI/SAD)
- PATIENT AND RELATIVE COMMUNICATIONS MANAGEMENT
- OUTPATIENT EXPERTISE
- SURGICAL TREATMENT
- PERSONNEL MANAGEMENT
- ADMINISTRATION, FINANCE AND CONTROL
- DOCUMENT MANAGEMENT
- DECISION SUPPORT SYSTEMS
- INTEGRATED AND CONNECTED SYSTEMS
- ASSET MANAGEMENT
- INNOVATION (CLOUD, INTERNET OF THINGS, AI)
- TRACEABILITY AND ADVANCED AUTOMATION
- LOGISTICS AND PURCHASES
- LIVE SURGERY STREAMING

# ASSET MANAGEMENT

An innovated range that helps you:

- reduce energy consumption;
- reduce costs;
- guarantee health and comfort in the workplace.

**With Zucchetti software, improve management efficiency while helping the environment!**

-  Energy management
-  Maintenance management
-  Industrial waste management
-  Environmental parameter monitoring



BUILDINGS MANAGED

**3,000**

(Production sites, large-scale distribution, health care, etc.)





# SECURITY & AUTOMATION

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A complete security range for companies of any size and venue managers. The first to create an access management system for stadiums. **And a world leader ever since!**



Access management



Turnstiles



Terminals

## IN ITALY

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ROME | TURIN | GENOA | BOLOGNA | MESSINA | SIENA

## WORLDWIDE

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**QATAR** | KHALIFA STADIUM | AL SADD STADIUM

**GREECE** | TOUMBA STADIUM

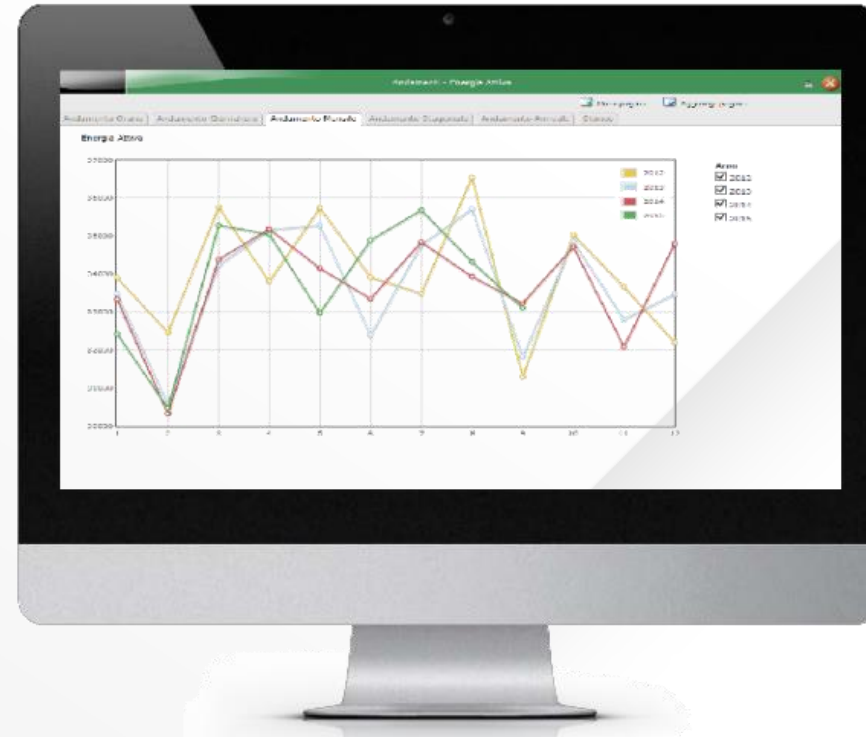
**ALBANIA** | AIR STADIUM




**NORWAY** | BRANN STADION





# ESG SOFTWARE

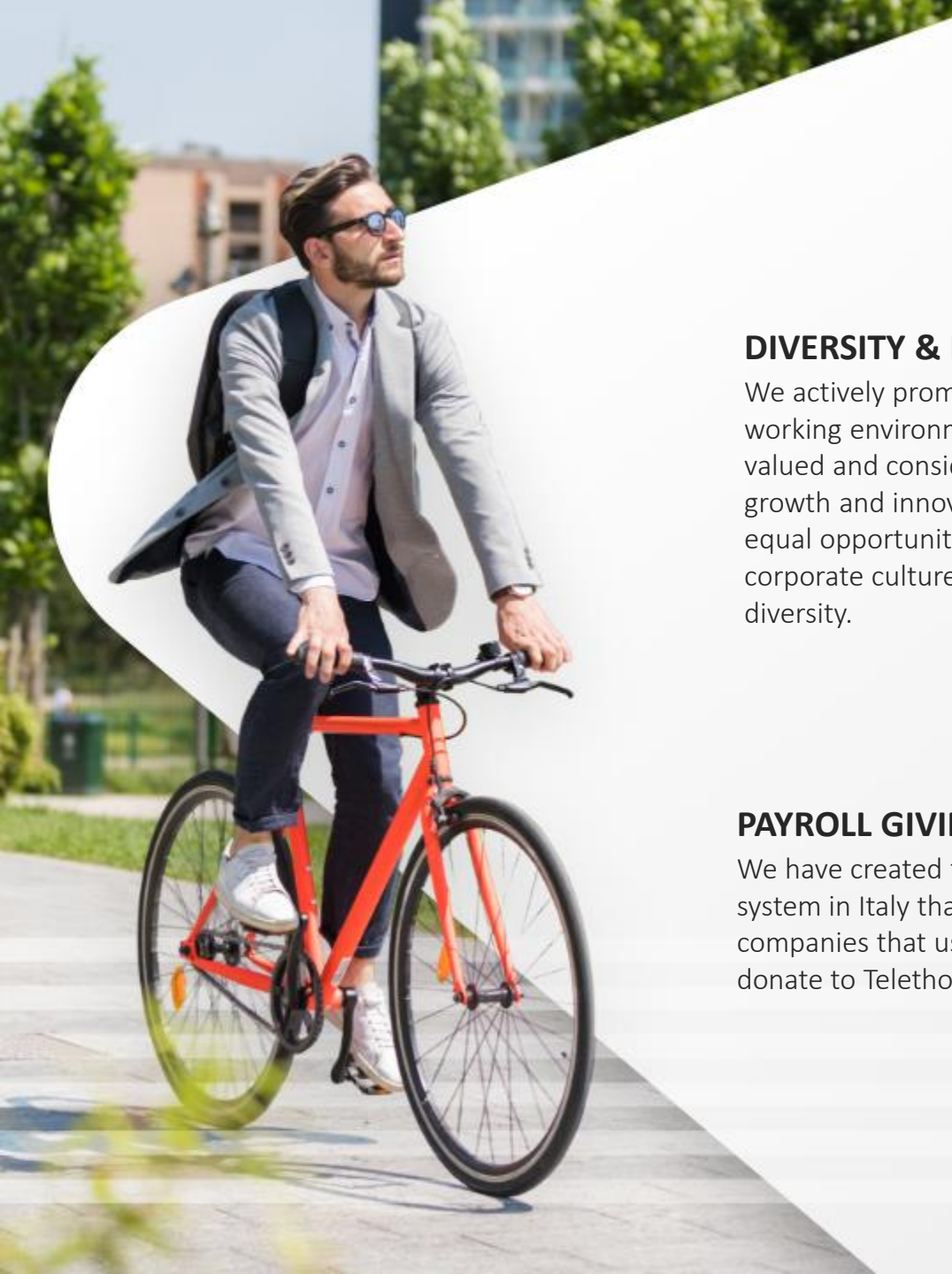
Cloud solutions with best-in-class technology that can support your strategy and allow you to pursue your environmental sustainability objectives.

**Guide your company towards a sustainable future!**



-  Booking shareable company assets and devices
-  Document management
-  Mobility management
-  Sustainable balance sheet

-  Air quality monitoring
-  Inverter for PV systems
-  Industrial waste management
-  Incident and Risk Management (ISO 14001)



# DOING WELL *and doing good deeds!*

## **DIVERSITY & INCLUSION**

We actively promote an open and inclusive working environment, where differences are valued and considered an essential resource for growth and innovation. We support respect and equal opportunities for everyone, creating a corporate culture that embraces every form of diversity.

## **PAYROLL GIVING**

We have created the first automatic Payroll Giving system in Italy that allows the employees of companies that use Zucchetti payroll software to donate to Telethon directly through their paycheck.

## **SCHOLARSHIPS**

We support the most deserving students, especially the children of our employees, who decide to study STEM disciplines.

## **SOCIAL SUSTAINABILITY**

We support a number of charitable initiatives in favour of different organisations, bodies and non-profit organisations involved in social work locally and nationally.

## **ENVIRONMENTAL SUSTAINABILITY**

Promoters of internal initiatives, good management practices and the development of solutions that combine innovation with respect for the environment.



**ZUCCHETTI**

Our **software**, your **success**