

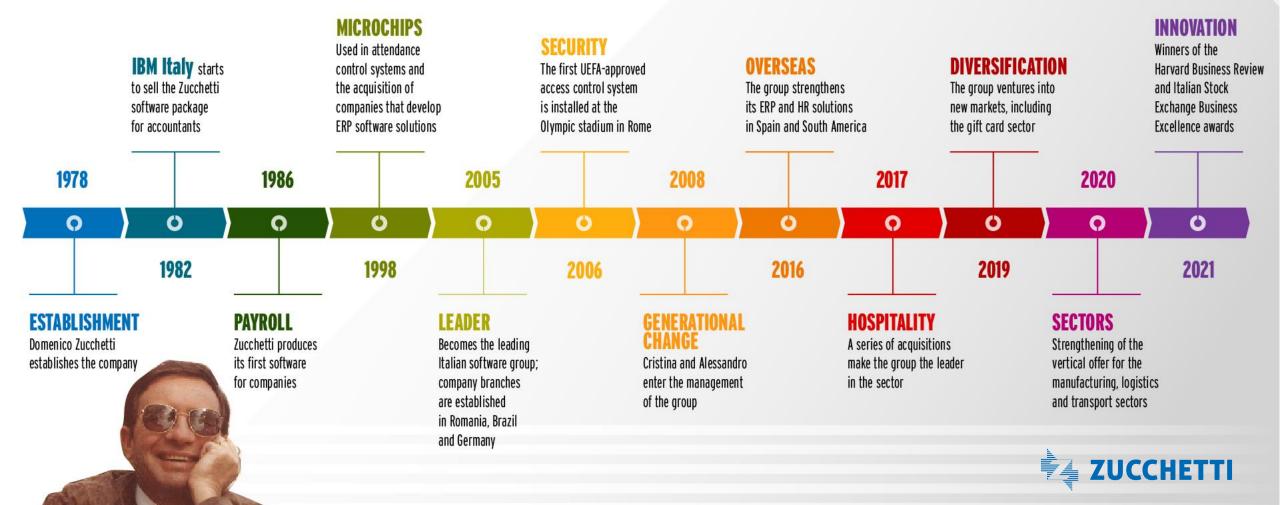
THE INNOVATION THAT UNLEASHES YOUR POTENTIAL

THE LEADING SOFTWARE COMPANY IN ITALY SINCE 2006

ranked in the top 100 Information Technology companies by IDC ITALY.



OUR HISTORY



THE UNIQUE CHARACTER OF **INNOVATION**

EXPERTISE

Experience in a wide variety of sectors Project management

SERVICES

Vast and complete

SECURITY

Certificate Authority Leading-edge technologies





DEDICATION AND EFFICIENCY, **AT YOUR** SERVICE

ZUCCHETTI

8,000 PEOPLE

2,000 R&D LABS

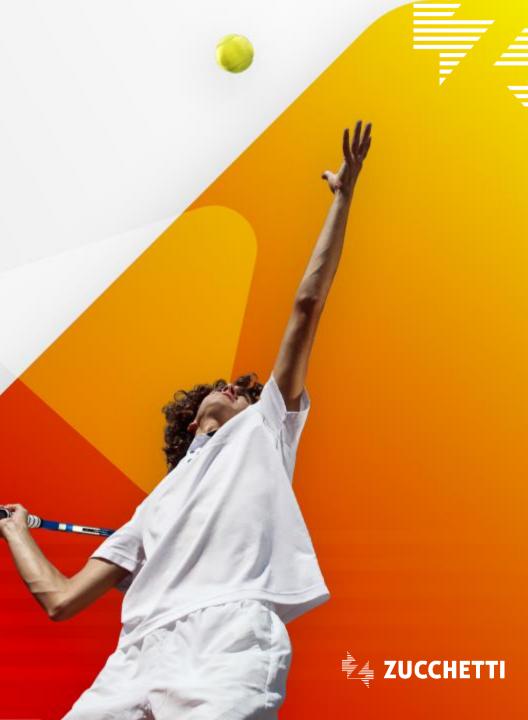
700,000 CLIENTS

2,000 PARTNERS

OUR PERFORMANCE, YOUR GUARANTEE

2022 **1,26 BN**

PRO FORMA TURNOVER



DEDICATION AND EFFICIENCY, AT YOUR SERVICE

WORLDWIDE

15 COUNTRIES | 1,200 PEOPLE

SPAIN	300	BRAZ
GERMANY	200	USA
SWITZERLAND	155	CAN
ROMANIA	65	UAE
AUSTRIA	50	MEX
FRANCE	45	CHIN
UK	30	
BULGARIA	10	
POLAND	4	

BRAZIL	280
USA	40
CANADA	5
UAE	12
MEXICO	7
CHINA	5





AIM HIGH, CHOOSE THE BEST

Gartner

"Zucchetti is one of the top 30 ERP software solutions providers"

INTERNATIONAL VENDOR GUIDE

"In Italy, Zucchetti represents a trusted and valid supplier of personnel management solutions, on par with leading global players"

UNDERSTANDING THE FRAGMENTED WORKFORCE MANAGEMENT SOLUTION MARKET "Zucchetti is one of the leading suppliers of virtual assistant solutions" CRM VENDOR GUIDE

"Zucchetti ranks among the top 8 providers in the world for its expense reports and transfers management solutions"

WHAT YOU NEED TO KNOW BEFORE CHOOSING A TRAVEL EXPENSES MANAGEMENT SOLUTION





CONNECTED WITH THE BUSINESS **OPERATIONS OF**

- PROFESSIONALS
- CATEGORY ASSOCIATIONS
- COMPANIES
- **INSURANCE COMPANIES**
- PUBLIC ADMINISTRATION
- **HEALTH INSTITUTIONS**



PROFESSIONALS AND ASSOCIATIONS

Thousands of accountants, notaries and trade associations have chosen Zucchetti as their global consultant. Your business goes digital with Zucchetti!



OVER **32,000** CLIENTS

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Accounting and budgets Payroll and HR management \bigcirc 0 Electronic invoicing Management control \bigcirc Document management Digital Storage Signatures, digital stamps and certified e-mails 0 Solutions for notaries GDPR Treasury and internal alert systems \mathbf{O} Legal auditing



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2	Entro 1 mese	* Fascia Ultima Vendita	Numero clienti	% Numero clienti su totale
	Tra 1 e 3 mezi	briro 1 mese	204	18,68 %
	Tra 3 + 6 mesi Tra 6 mesi + 1 error	Tra 1 e 3 med	167	15,20 %
	😑 Tra 1 + 2 anni	Tra 8 e 6 mesi	219	20.05 %
	Oltre 2 anni	Tra 6 mest e 1 anno	316	28,94 %
			128	11.72 %
154		Tra 1 e 2 anni	128	11,72 %
154		Tra 1 e 2 anni Oltre 2 anni	128	3,31 %
25% 23				5.31 %
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ACCOUNTING & ERP

More management solutions to digitise processes. Innovative solutions that go beyond the traditional concept of management software. **Your business knows no boundaries with Zucchetti!**



CLIENTS **340,000** micro companies **95,000** companies

 \mathbf{O}

Administration and finance Management control CRM 0 E-commerce and company portals 0 Sales and purchasing cycles \bigcirc Warehouse and logistics Production and MES Document management **Business Intelligence** Signatures, digital stamps and certified e-mails GDPR \bigcirc Treasury and internal alert systems

Advance invoice solution



ACCELERATE YOUR INNOVATION

A wide range of vertical management solutions to meet different needs and manage specific processes. **Because your business is unlike any other.**



ZUCCHETTI

MANUFACTURING



SPECIFIC SOLUTIONS FOR:

FOOD PRODUCTION WINE PRODUCTION GLASS PROCESSING



improving process efficiency;

- optimising operational management;
- meeting every industrial management need.

The very heart of your high-performance enterprise!

MES and Artificial intelligence
 Product traceability
 Global Logistics Management

- Interconnection with machinery
- Dematerialisation

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- Staff and shift management
- Safety, Security & Audits

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Asset Management

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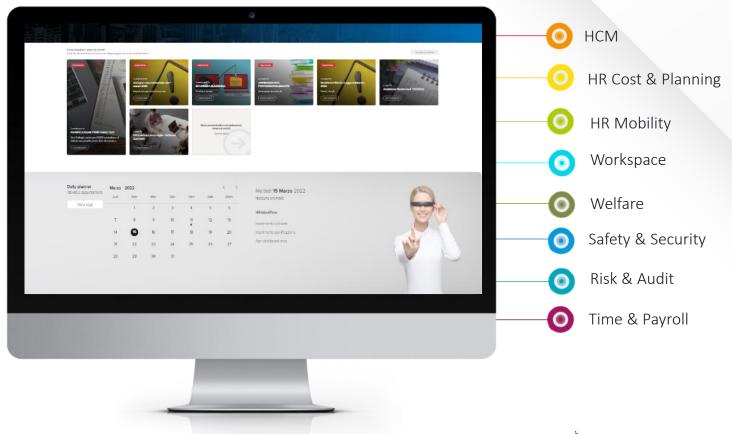
Production planning

HR AND PERSONNEL MANAGEMENT

A revolutionary new human resource management experience with 3 platforms:

- HR Smart for SMEs;
- HR Infinity for medium and large companies;
- HR Project for customised management of medium and large companies;

Stop thinking about it, enter the Human Revolution!







HOSPITALITY

Custom-built solutions chosen by over 45,000 clients in the hospitality, catering, accommodation and sports & wellness sectors. There's a solution for everyone with Zucchetti!



OVER **27,500** CLIENTS IN THE CATERING INDUSTRY **17,000** HOTEL CLIENTS **1,000** SPORT & WELLNESS CLIENTS



RETAIL AND LARGE-SCALE DISTRIBUTION

Specific solutions for shops, chain stores and large-scale distribution. With Zucchetti you make your business and customers happy!



OVER **1,000** CLIENTS



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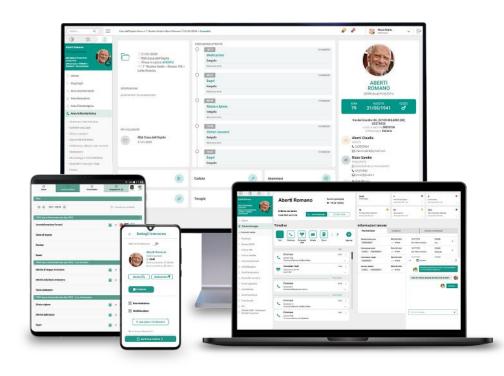
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Advanced points of sale E-commerce \bigcirc 0 Inventory management Workforce management \mathbf{O} 0 HR \bigcirc Business Intelligence Smart Payment Loyalty and Incentives Self-scanning & Checkout \mathbf{O} \bigcirc Interactive kiosks Geofencing & IBeacons ZUCCHETTI

HEALTHCARE SOLUTIONS

The future of healthcare with new management processes and patient care procedures.

Efficient. Digital. Human.



OVER **3,000+**



ASSET MANAGEMENT

An innovated range that helps you:

- reduce energy consumption;
- reduce costs;
- guarantee health and comfort in the workplace.

With Zucchetti software, improve management efficiency while helping the environment!





BUILDINGS MANAGED **3,000** (Production sites, large-scale distribution, health care, etc.)

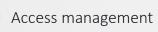






SECURITY & AUTOMATION

A complete security range for companies of any size and venue managers. The first to create an access management system for stadiums. **And a world leader ever since!**





Turnstiles

Terminals

IN ITALY

ROME | TURIN | GENOA | BOLOGNA | MESSINA | SIENA

WORLDWIDE

QATAR | KHALIFA STADIUM | AL SADD STADIUM GREECE | TOUMBA STADIUM ALBANIA | AIR STADIUM NORWAY | BRANN STADION



DOING WELL and doing good deeds!

DONATIONS

Donation of telemedicine software to healthcare facilities (hospitals, nursing homes, etc.), to help doctors and nurses free up beds during the most critical stage of the pandemic, by monitoring discharged or nonsevere COVID 19 patients at home.

ENVIRONMENTAL SUSTAINABILITY

Promoters of internal initiatives, good management practices, and the development of solutions that combine innovation with respect for the environment.

PAYROLL GIVING

We have created the first automatic Payroll Giving system in Italy that allows employees of companies that use Zucchetti payroll software to donate to Telethon directly from their paycheque.

SCHOLARSHIPS

We support the most deserving students, especially the children of our employees, who decide to study STEM disciplines.

CHARITY

Main sponsor of Bergognone Onlus in Lodi, a non-profit, social and recreational center for the disabled.



Our **software**, your **success**