

case **history**

# CORNELIANI

*Corneliani*

client

**Corneliani S.p.A.**

field

**Textile and Clothing**

turnover

**100 million euros**

no. employees

**670**

web site

**[www.corneliani.com](http://www.corneliani.com)**

## used product:

- Payroll
- Personnel Budget
- Time and Attendance
- Human Resources Management



## Corneliani: ZUCCHETTI HR collection for the fashion field

F.lli Claudio & Carlalberto Corneliani S.p.A., with its head office in Mantova, is an international leader in men's clothing, featuring quality and experience acquired over decades of service to men. Started in the '30s, among the Italian confection pioneers, the company found its definite consolidation in the second part of the '50s. Besides Italy, the company has offices all over the world with direct and indirect sales points, personal show rooms in Mantova, Milan, New York and Madrid; in the United States the company operates with Corneliani U.S.A. - New York. The export registers continuously increasing rates on traditional markets (such as Made in Italy) as well as on new discovered markets.

## case history

### Client Requirements

Product quality and an outstanding management capacity, have been determinant for the success that for over thirty years has been distinguishing Corneliani S.p.A.. The large number of employees and the international presence (many show rooms abroad) impose Corneliani a punctual and efficient personnel management policy; therefore, the Personnel Department always gave a particular attention to selecting tools that would favour the achievement of company objectives. Unsatisfied by the previous supplier of payroll management, in 2001 the Personnel Department of Corneliani searched for a new technological Partner capable of guaranteeing the best value-for-money services with high added value and qualified assistance.

Among different solutions analyzed, Zucchetti Payroll was the best choice able to meet all requirements.

Its quality and efficiency, together with the promptness and quality of all supplied services, led to the client's full satisfaction, and in return Corneliani acquired other Zucchetti solutions for access control, human resources, budget and personnel management.

### Achieved Project

In 2001 Corneliani acquired the user licenses of PAYROLL 3 and PERSONNEL BUDGET 1 and in 2004, HUMAN RESOURCES MANAGEMENT 1 and TIME AND ATTENDANCE 2. The latter, taking into consideration the client's operational field, required customizing the contract in order to allow flexibility and hour bank's management.

### Why Zucchetti?

#### **Claudio Ceraico – Personnel Manager, Corneliani S.p.A.**

"The first software that we acquired from Zucchetti was Payroll management; we chose Zucchetti because it offered the best value-for-money and above all, a prompt assistance service, taking into consideration the negative experience we had with our previous supplier. Afterwards we chose HUMAN RESOURCES MANAGEMENT 1, a solution that allows reducing to minimum the manual intervention required in personnel management (training, payment policies, organization, selection, etc.) and at the same time, it represents a solution that rapidly obtains all the information and data necessary to decision support. Besides being a solution able to meet all requirements, decisive for our software choice was the possibility to integrate it with the used payroll application, and therefore obtaining a series of important automatisms."

"For a company like ours, with different offices and show rooms in Italy as well as abroad, an important advantage is the possibility to access these functions via web; for example, considering our organizational structure, the possibility to receive, in a remote manner, employees' clockings from different offices and shops all around the world is very useful."

"Zucchetti fully met our expectations: today we can declare that we have a complete and perfectly integrated system that allows automating a large number of activities and to obtain punctual reports necessary to take decisions".